



(Please complete top and bottom left portions and fax back to 704-370-6507)

Referral Agreement

Date: _____

As per the signatures below, it is understood and agreed to that the following Client/Property has been referred to SouthEast Commercial Real Estate. Upon a successful Lease, Purchase, and/or Closing resulting from this cooperative effort, a referral fee of _____% of the total commission earned on the side referred will be paid to _____ (Associate/Company).

Please enter the appropriate information:

Type of Referral: Seller Representation _____ *Landlord Representation* _____
Buyer Representation _____ *Tenant Representation* _____

Client/Property Name & Phone No.: _____

Type of property wanted or have: (Industrial/Office/Retail/Land) _____

Square Footage/Acreage needed: _____

Price Range: _____ *Area:* _____

Type of business they have/want: _____

Comments: _____

The above is hereby understood and accepted by the below signed parties:

 Referring Associate's Signature

 Receiving Associate's Signature

 Company

 SouthEast Commercial Real Estate
 Company

 Address

 6000 Fairview Road, Ste. 110
 Address

 Charlotte, NC 28210

 Phone

 704-370-3000
 Phone